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Message from the Dean

Welcome to the Bachelor of Commerce! The BCom Planner outlines the various ways you can customise and plan your course, and helps you map the graduate pathways open to you on completion of your degree. You can use the BCom Planner in conjunction with the University’s Handbook (handbook.unimelb.edu.au) to build your BCom study plan.

The Faculty of Business and Economics has an international reputation for excellence in teaching and research, as evidenced by the University’s strong performance in prominent international business and economics rankings. The University of Melbourne is currently ranked #1 in Australia, #14 globally for Accounting and Finance and #22 globally for Business and Management Studies (QS World University Rankings by Subject 2017).

The Faculty’s connections with prestigious local and international universities and businesses deliver a range of very tangible student benefits. Our graduates, over 35,000 worldwide, have excellent career outcomes and our graduate school, Melbourne Business School, offers you the choice of undertaking a range of masters programs to further advance your career opportunities.

The Faculty offers a range of services to help students settle into university life and there are extra opportunities and student experiences designed to complement your studies and further develop the skills gained in your degree. I encourage you to explore the Faculty’s website (fbe.unimelb.edu.au/students/bcom) to find out more about the extensive range of services we provide.

The Faculty of Business and Economics is dedicated to building a dynamic and diverse community of scholars. I welcome you as part of this community and wish you all the best for your studies in 2018.

Yours sincerely,

Professor Paul Kofman
Dean, Faculty of Business and Economics
Sidney Myer Chair of Commerce
Course Structure and Requirements

The information in this section is for students who commenced their Bachelor of Commerce in 2018 or later. The Bachelor of Commerce is a flexible degree and will expose you to a variety of business disciplines before you choose a major.

Students usually choose their major at the beginning of the second year. If you are pursuing Actuarial Studies or Accounting, you need to choose specific subjects from first year.

Visit the 2018 Handbook (handbook.unimelb.edu.au) for information on the subjects required in these fields.

Points need to be completed from two groups of subjects – the commerce component and the breadth (non-commerce) component.

General Course Requirements

The Bachelor of Commerce requires the successful completion of 300 points that must include at least 225 points of commerce discipline subjects and at least 50 breadth points. There are compulsory requirements at each level, a compulsory quantitative requirement, and requirements for majoring in a commerce discipline. A breakdown of these is as follows;

Level 1

Level-1 compulsory subjects:
- ECON10004 Introductory Microeconomics
- ECON10003 Introductory Macroeconomics
- ACCT10001 Account Reports and Analysis
- FNCE10002 Principles of Finance

A minimum of 87.5 points must be taken at Level-1. A maximum of 125 points may be taken at Level-1. A maximum of 37.5 points of breadth may be taken at Level 1.

Level 2

At least 62.5 points of commerce subjects at Level-2, including the compulsory subject:
- MGMT20001 Organisational Behaviour.

Level 3

At least 50 points of commerce subjects at Level-3 to be completed at the University of Melbourne.

A minimum of 75 points must be taken at Level-3. Remaining Points

The remaining 75 points must include one of the following:
- 1. 50 breadth points and 25 commerce elective points
- 2. 62.5 breadth points and 12.5 commerce elective points
- 3. 75 breadth points

Students may not complete more than 37.5 breadth points at level-1.

Compulsory Quantitative Requirement

There are two ways to satisfy the quantitative requirement of the course:

Option 1 – The Standard Path

ECON10005 Quantitative Methods 1;
And;
One level-2 quantitative subject from the list below:
- ECON20003 Quantitative Methods 2
- ECON20001 Econometrics 1
- MGMT20005 Business Decision Analysis
- MKTG20004 Market and Business Research

Option 2 – The Mathematics Path

Two level-2 subjects are taken in second year:
One of;
- MAST20006 Probability for Statistics
- MAST20004 Probability (which must be completed by students pursuing Actuarial Studies)
And;
- MAST20005 Statistics

It is recommended that students not pursuing actuarial studies meet the prerequisites for MAST20006 Probability for Statistics and MAST20004 Probability by enrolling in MAST10006 Calculus 2 and MAST10007 Linear Algebra, even if they meet prerequisites for MAST10008 Accelerated Mathematics 1 and MAST10009 Accelerated Mathematics 2. Students intending to pursue actuarial studies will take the mathematics path and enrol in MAST20004 Probability.

The level-1 prerequisites for the mathematics path subjects above are as follows:

Students with a study score of 25 or above in units 3/4 VCE Mathematical Methods (or equivalent):
- MAST10005 Calculus 1
- MAST10006 Calculus 2
- MAST10007 Linear Algebra

Students with a study score of 27 or above in units 3/4 VCE Specialist Mathematics (or equivalent):
- MAST10006 Calculus 2
- MAST10007 Linear Algebra

Students with a study score of 38 or above in units 3/4 VCE Specialist Mathematics (or equivalent):
- MAST10008 Accelerated Mathematics 1
- MAST10009 Accelerated Mathematics 2

Students who opt to complete the mathematics path, do not complete Quantitative Methods 1 and Quantitative Methods 2. They may, if they wish too, complete any of:
- ECON20001 Econometrics 1
- MGMT20005 Business Decision Analysis
- MKTG20004 Market and Business Research

Students who complete the mathematics path are still required to complete 62.5 points of level-2 commerce subjects; the mathematics subjects are counted as breadth.
Breadth Component

Breadth studies are those subjects chosen from outside the Faculty of Business and Economics. Breadth helps you develop expertise outside the core program and allows you to explore other areas of interest. You can select subjects of your choice, or follow a breadth track: a set of three or more subjects that progressively develops knowledge and skills relevant to a particular domain, theme, topic or issue. For further information, and a full list of breadth subjects and breadth tracks available please refer to the university handbook.

Certain breadth subjects in law or mathematics must be taken to gain accounting accreditation (see page 8) or actuarial accreditation (see page 9).

Certain breadth subjects may be cross-credited toward a concurrent diploma.

Breadth tracks

Breadth tracks are available in a range of disciplines such as:

• Business Law
• Information Technology
• Property

Majors and Accreditation

Advice on which subjects to take to obtain a major (compulsory) and accreditation in a particular area of study is available on pages 8-13 of the BCom Planner.

Which Quantitative Subjects?

The choice of quantitative subjects will depend on your chosen field/s of study, your level of ability and interest in mathematics and the subjects in which you wish to enrol later in your degree.

When choosing your quantitative subjects, check the prerequisites of the level-2 and level-3 subjects you wish to take to ensure you make the most appropriate choice.

It is possible to satisfy the quantitative requirement of the course by taking mathematics subjects as breadth. This option is suitable for students who enjoy mathematics and have strong mathematical skills. It is the option you should follow if you are considering graduate studies in Economics or Finance, as top graduate schools require students to have a strong mathematical background.

What you need to do to complete your BCom

To satisfy the requirements of the Bachelor of Commerce degree you need to:

• Satisfy points requirements (see table below)
• Complete the compulsory subjects
• Satisfy the quantitative requirement
• Satisfy the breadth requirement
• Complete at least one major from the commerce discipline areas
• Meet prerequisite/corequisite(s) required for subjects

Concurrent Diplomas

You can enrich your degree by completing one of the following concurrent diplomas alongside your bachelor degree:

• Diploma in Informatics
• Diploma in Languages
• Diploma in Mathematical Sciences
• Diploma in Music (Practical)

For further information, see: coursesearch.unimelb.edu.au/undergrad

Useful information for course planning

• Most subjects are worth 12.5 points
• You normally take four subjects per semester – this is required to finish the course within three years.
• You must complete 50 points of study at one year level (e.g. level-1) before proceeding to subjects at the next year level (e.g. level-2).
• You should enrol in subjects for both semesters in each year. Search ask.unimelb.edu.au for the final dates to change subjects for each semester.
• If you believe your subject selection complies with course requirements, but there is no space for your subjects on your online Study Plan, contact Stop 1 for assistance. Details are listed on the back of this planner.
• Subjects offered during the Summer/Winter Term are taught in intensive mode. You should be aware of the demanding workload involved, particularly if considering taking two subjects.

To satisfy the degree requirements, the following points totals must be adhered to

<table>
<thead>
<tr>
<th>Points requirements</th>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commerce</td>
<td>minimum 50</td>
<td>minimum 62.5</td>
<td>minimum 50 at the University of Melbourne</td>
<td>minimum 225; maximum 250</td>
</tr>
<tr>
<td>Breadth</td>
<td>maximum 37.5</td>
<td>no special requirements</td>
<td>no special requirements</td>
<td>minimum 50; maximum 75</td>
</tr>
<tr>
<td>TOTAL</td>
<td>minimum 87.5; maximum 125</td>
<td>minimum 62.5</td>
<td>minimum 75</td>
<td>300</td>
</tr>
</tbody>
</table>

BCom Study Planner 2018
First Year Subject Selection

Subject selection is an online process. Most students will plan the first year of their Bachelor of Commerce as follows:

<table>
<thead>
<tr>
<th>Semester 1 (March) Commencement</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Semester 1</strong></td>
</tr>
<tr>
<td>ECON10004 Introductory Microeconomics (compulsory)</td>
</tr>
<tr>
<td>ECON10005 Quantitative Methods 1*</td>
</tr>
<tr>
<td>ACCT0001 Accounting Reports and Analysis (compulsory)* OR FNCE10002 Principles of Finance (compulsory)</td>
</tr>
<tr>
<td>Breadth or Commerce Elective</td>
</tr>
<tr>
<td><strong>Semester 2</strong></td>
</tr>
<tr>
<td>ECON10003 Introductory Macroeconomics (compulsory)</td>
</tr>
<tr>
<td>Commerce Elective</td>
</tr>
<tr>
<td>ACCT10001 Accounting and Reports Analysis (compulsory)* OR FNCE10002 Principles of Finance (compulsory)</td>
</tr>
<tr>
<td>Breadth or Commerce Elective</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Semester 2 (July) Commencement</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Semester 2</strong></td>
</tr>
<tr>
<td>ECON10004 Introductory Microeconomics (compulsory)</td>
</tr>
<tr>
<td>ECON10005 Quantitative Methods 1*</td>
</tr>
<tr>
<td>ACCT10001 Accounting Reports and Analysis (compulsory)* OR FNCE10002 Principles of Finance (compulsory)</td>
</tr>
<tr>
<td>Breadth or Commerce Elective</td>
</tr>
</tbody>
</table>

**Accounting and Actuarial Studies Sequences**

Students wishing to pursue studies in accounting or actuarial studies must start these sequences from first year and should select their subjects accordingly. See page 8 for information on accounting subjects and page 9 for information on actuarial studies subjects.

* ECON10005 Quantitative Methods 1 is compulsory for all students undertaking the standard path to fulfill the quantitative requirement of the Bachelor of Commerce. For information on how to undertake the “mathematics path” to fulfill the quantitative requirement of the Bachelor of Commerce see Option 2 - The Mathematics Path on page 3. ECON10005 Quantitative Methods 1 can be taken in Semester 1 or 2.

* Students interested in pursuing an Accounting major should enrol in ACCT10001 in their first semester.
Tips and Tricks

Drafting Your Study Plan

1. Check to ensure you have included the compulsory subjects at both Level-1 and Level-2
2. Make sure you plan for at least 4 subjects (50 points) of breadth across the degree
3. Consult the Study Plan Checklist on page 20 and make sure you have accounted for all BCom requirements.
4. Add level-1 subjects that may be prerequisites for any Discipline you may be interested in studying for your major/s within the course – remember students are not expected to decide upon their major until the end of their first year so if you are unsure feel free to leave the remainder of your plan as a draft for now.
5. However, if you are aware of the major/s you would like to complete you may wish to begin entering the level-2 and level-3 subjects required for these into your study plan. Check the handbook to find out which semester the subjects are offered and what the prerequisites may be.

One all of the above has been completed you will be able to use any spare space on your plan for Commerce elective subjects or alternatively further breadth studies (all within the course points requirements on page 4 of course)

Handbook Terminology

**Prerequisite:** a subject or group of subjects that needs to be *successfully* completed before enrolling in another subject.

**Corequisite:** like a prerequisite, but may be studied at the same time as the subject that requires it, not necessarily before.

Commerce vs Breadth

Commerce subjects begin with the following codes:

- **ACCT** Accounting
- **ACTL** Actuarial Studies
- **ECOM** Econometrics
- **ECON** Economics
- **FNCE** Finance
- **IBUS/MGMT** Management
- **MKTG** Marketing

Any subject that starts with a code not listed above is counted as breadth, including MAST (mathematics) subjects and BLAW (business law) subjects.

Subject Levels

The first number in a subject code indicates the appropriate study level eg: MKTG10001 Principles of Marketing is a level-1 subject. The level of a subject would normally correspond with the year of study in which it should be undertaken (eg: a level-2 subject would normally be taken in your second year of the BCom), however, some flexibility may be possible depending on your individual study plan. Check ask.unimelb.edu.au or contact Stop 1 for more information if you are unsure about subject selection.

Studies in Summer/Winter

Some subjects are offered during the holiday period between semesters, these are known as non-standard semesters. It might be possible to plan to take a subject in Summer or Winter, but be aware not all subjects are offered during these times and subject content is delivered in intensive mode.
Majors

A major is a sequence of subjects in a particular discipline from an introductory level through to an advanced level.

Students must complete at least one major within the BCom, and may complete up to two majors. Students must complete three specified level-3 subjects (these are usually subjects that you would study in the third and final year of your degree) to complete a major in a commerce discipline area. Level-3 subjects require you to have completed the relevant level-1 and level-2 (i.e. first and second year) prerequisite subjects.

Majors are available across the six discipline areas:
- Accounting
- Actuarial studies
- Economics
- Finance
- Management
- Marketing

## Double major combinations

<table>
<thead>
<tr>
<th>First major</th>
<th>Second major (optional)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting (including accreditation)</td>
<td>Economics</td>
</tr>
<tr>
<td></td>
<td>Finance</td>
</tr>
<tr>
<td></td>
<td>Management</td>
</tr>
<tr>
<td></td>
<td>Marketing</td>
</tr>
<tr>
<td>Economics</td>
<td>Accounting</td>
</tr>
<tr>
<td></td>
<td>Finance</td>
</tr>
<tr>
<td></td>
<td>Management</td>
</tr>
<tr>
<td></td>
<td>Marketing</td>
</tr>
<tr>
<td>Finance</td>
<td>Accounting</td>
</tr>
<tr>
<td></td>
<td>Economics</td>
</tr>
<tr>
<td></td>
<td>Management</td>
</tr>
<tr>
<td></td>
<td>Marketing</td>
</tr>
<tr>
<td>Management</td>
<td>Accounting</td>
</tr>
<tr>
<td></td>
<td>Economics</td>
</tr>
<tr>
<td></td>
<td>Finance</td>
</tr>
<tr>
<td></td>
<td>Marketing</td>
</tr>
<tr>
<td>Marketing</td>
<td>Accounting</td>
</tr>
<tr>
<td></td>
<td>Economics</td>
</tr>
<tr>
<td></td>
<td>Finance</td>
</tr>
<tr>
<td></td>
<td>Management</td>
</tr>
</tbody>
</table>

Actuarial studies with accreditation cannot be combined with any other major.

Subjects required for each major and example study plans can be found on pages 8-13 of the BCom Planner.

## Double Majors – An example study plan

### Accounting Major and Accreditation + Finance Major

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON10004 Introductory Microeconomics</td>
<td>Compulsory Level-2 Quantitative</td>
<td>ACCT30002 Enterprise Performance Management</td>
</tr>
<tr>
<td>ECON10005 Quantitative Methods 1</td>
<td>MGMT20001 Organisational Behaviour</td>
<td>ACCT30001 Financial Accounting Theory</td>
</tr>
<tr>
<td>ACCT10001 Accounting Reports and Analysis</td>
<td>ACCT20001 Cost Management</td>
<td>Breadth or Commerce Elective eg: ECOM30002 Econometrics 2</td>
</tr>
<tr>
<td>BLAW10001 Principles of Business Law</td>
<td>BLAW20001 Corporate Law</td>
<td>FNCE30001 Investments</td>
</tr>
<tr>
<td>ECON10003 Introductory Macroeconomics</td>
<td>FNCE20005 Corporate Financial Decision Making</td>
<td>FNCE30007 Derivative Securities</td>
</tr>
<tr>
<td>Breadth or Commerce Elective</td>
<td>Breadth Elective</td>
<td>ACCT30004 Auditing and Assurance Services</td>
</tr>
<tr>
<td>FNCE10002 Principles of Finance</td>
<td>ACCT20007 Accounting Information: Risks and Control</td>
<td>BLAW30002 Taxation Law</td>
</tr>
</tbody>
</table>

The structure of the Bachelor of Commerce offers enormous flexibility and provides the opportunity to complete majors in more than one field of study. This example demonstrates how you can major in Accounting and Finance as well as meet Accounting Professional Accreditation requirements. Students wishing to undertake Honours in Accounting or Finance must also include ECOM30002 Econometrics 2 in their course plan.

There are requirements for the maximum and minimum number of commerce and breadth points students must complete at certain levels. You must account for these when selecting your subjects. See page 4 for more information.
Accounting

Accounting is the language of business. Organisations use accounting to demonstrate performance to external parties, and managers use accounting to understand the financial operations within an organisation. The ability to analyse and interpret this information is a highly valued skill in every industry, as a diverse range of users are interested in the operations and performance of organisations.

The discipline of accounting centres around three key areas studied by all students who choose to major in accounting:

Financial Accounting involves the external reporting of an organisation’s financial position and performance. Financial accounting information is used in making investment decisions and is widely used to value businesses and predict corporate success and failure.

Management Accounting provides information to managers to help them measure and control processes within their business in a successful and profitable manner. It aids managers in strategy implementation, costing of new products and services, assessment of the value added by different areas within a business and management of their performance.

Auditing and Assurance Services is about monitoring, risk evaluation and adding credibility to the external reporting disclosures made by organisations. In addition, assurance services add credibility to non-financial information such as sustainability and carbon reporting.

Accreditation

To practise as a professional accountant in Australia, graduates are required to become a member of one of the three professional accounting bodies: CPA Australia, Chartered Accountants Australia and New Zealand or the Institute of Public Accountants. Graduates who have completed an approved accounting sequence in the Bachelor of Commerce qualify for associate membership of the professional accounting bodies and are eligible for entry into their programs. Further information about accounting accreditation can be found under the "Accreditation" header at: fbe.unimelb.edu.au/accounting

Majors in Accounting

To obtain a major in accounting you will need to complete the following level-3 accounting subjects:

- ACCT30001 Financial Accounting Theory
- ACCT30002 Enterprise Performance Management
- ACCT30004 Auditing and Assurance Services

Please check the prerequisites for these subjects at: handbook.unimelb.edu.au

The above example demonstrates how you can major in accounting as well as meet accounting professional accreditation requirements. From 2019, students wishing to do Honours must have completed ECOM30002 Econometrics 2. See more information on Honours requirements on page 14.

There are requirements for the maximum and minimum number of commerce and breadth points students must complete at certain levels. You must account for these when selecting your subjects. See page 4 for more information.

Accounting Major and Accreditation

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON10004 Introductory Microeconomics</td>
<td>Compulsory Level-2 Quantitative subject (e.g.: ECON20003 Quantitative Methods 2)</td>
<td>ACCT30001 Financial Accounting Theory</td>
</tr>
<tr>
<td>ECON10005 Quantitative Methods 1</td>
<td>MGMT20001 Organisational Behaviour</td>
<td>ACCT30002 Enterprise Performance Management</td>
</tr>
<tr>
<td>ACCT10001 Accounting Reports and Analysis</td>
<td>ACCT20001 Cost Management</td>
<td>Commerce Elective e.g. ECOM30002 Econometrics 2</td>
</tr>
<tr>
<td>FNCE10002 Principles of Finance</td>
<td>BLAW20001 Corporate Law</td>
<td>Level-3 Commerce Elective</td>
</tr>
<tr>
<td>ECON10003 Introductory Macroeconomics</td>
<td>Breadth or Commerce Elective</td>
<td>Level-3 Commerce Elective</td>
</tr>
<tr>
<td>Commerce Elective or Breadth</td>
<td>ACCT20007 Accounting Information: Risks and Controls</td>
<td>ACCT30004 Auditing and Assurance Services</td>
</tr>
<tr>
<td>BLAW10001 Principles of Business Law</td>
<td>Breadth</td>
<td>BLAW30002 Taxation Law I</td>
</tr>
</tbody>
</table>

- Compulsory subjects
- Accounting subjects
- Breadth
- Finance subjects
- Breadth or Commerce elective

The above example demonstrates how you can major in accounting as well as meet accounting professional accreditation requirements. From 2019, students wishing to do Honours must have completed ECOM30002 Econometrics 2. See more information on Honours requirements on page 14.

There are requirements for the maximum and minimum number of commerce and breadth points students must complete at certain levels. You must account for these when selecting your subjects. See page 4 for more information.
Actuarial Studies

Actuaries work in the assessment and management of the financial risks faced by insurance companies, superannuation funds and other entities. These risks include illness, disability or death of individuals, as well as risks to property (motor vehicles, buildings, etc.). The actuary’s work is based on a multi-disciplinary background in mathematics, statistics, finance and economics.

Studies in these areas, plus actuarial modelling for life insurance, superannuation and general insurance, form the basis of the actuarial stream in the BCom degree. Students learn a variety of skills, foremost amongst which are mathematical modelling and computing, which enable them to move into a variety of industry positions in the insurance and finance sectors, and elsewhere.

In Australia, there are currently 2100 qualified actuaries. About 20% of these actuaries work in life insurance, 10% in superannuation, 20% in general insurance, and the remainder are employed in finance and investment, management, government and universities. Many Australian actuaries work overseas.

Accreditation

The Centre for Actuarial Studies is accredited by the Actuaries Institute, which is the professional actuarial body in Australia. This accreditation means that students who complete certain subjects at the University of Melbourne, and achieve a sufficiently high standard, will be recommended for exemption from the corresponding subjects of the Actuaries Institute. Further details are available in the Students’ Guide on the Centre for Actuarial Studies website: fbe.unimelb.edu.au/economics/ACT

Major in Actuarial Studies

To obtain a major in actuarial studies you need to complete 37.5 level-3 points chosen from the following subjects:

- ACTL30001 Actuarial Modelling I
- ACTL30002 Actuarial Modelling II
- ACTL30003 Contingencies
- ACTL30004 Actuarial Statistics
- ACTL30005 Models for Insurance and Finance
- ACTL30006 Financial Mathematics III

Please check the prerequisites for these subjects at: handbook.unimelb.edu.au

The below example demonstrates how you can major in actuarial studies and meet Honours entry and professional accreditation requirements. Students pursuing accreditation in actuarial studies must take 75 non-commerce points including two mathematics subjects, MAST20004 Probability and MAST20005 Statistics and two breadth subjects that are not mathematics or statistics.

Note: Mid-year commencing students who have not completed VCE Specialist Maths 3 and 4 or equivalent may not be able to complete a major in actuarial studies within 3 years.

There are requirements for the maximum and minimum number of commerce and breadth points students must complete at certain levels. You must account for these when selecting your subjects. See page 4 for more information.

Mid Year Entry Local Students

As local students have the flexibility to complete their BCom in more than 3 years, it is possible to commence an Actuarial major without previously completing Specialist Maths.

Local students that do not meet the prerequisites of MAST10006 Calculus 2 are able to enrol in MAST10005 Calculus 1, then continue onto MAST10006 and MAST10007 for the following year. This will mean they will complete their BCom in at least 3 ½ years.

Mid Year Entry International Students

Depending on the level of maths competed in prior education, some International students may not be able to major in Actuarial Studies. Due to ESOS requirements, international students must be able to complete their degree within the time stated on their COE.

International students must be able to continue onto ACTL20001 Financial Mathematics 1 and MAST20004 Probability at the beginning of their 2nd semester (Semester 1, 2019), in order to complete the major and BCom in 3 years.

International students cannot undertake MAST10005 Calculus 1 in their first semester, then continue to MAST10006 and MAST10007 in 2019.

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON10004 Introductory Microeconomics</td>
<td>ACTL20001 Financial Mathematics I</td>
<td>ACTL30001 Actuarial Modelling I</td>
</tr>
<tr>
<td>ACCT10001 Accounting Reports and Analysis</td>
<td>MGMT20001 Organisational Behaviour</td>
<td>ACTL30002 Actuarial Modelling II</td>
</tr>
<tr>
<td>FNCE10002 Principles of Finance</td>
<td>MAST20004 Probability</td>
<td>ACTL30005 Models for Finance</td>
</tr>
<tr>
<td>MAST10008 Accelerated Mathematics 1*</td>
<td>Breadth (non-mathematics) (e.g.: BLAW10001 Principles of Business Law)</td>
<td><strong>Commerce Elective (Level 2)</strong></td>
</tr>
<tr>
<td>ECON10003 Introductory Macroeconomics</td>
<td>ACTL20002 Financial Mathematics II</td>
<td>ACTL30003 Contingencies (capstone subject - 25 points)</td>
</tr>
<tr>
<td>ACTL10002 Introductory Financial Accounting*</td>
<td>ECON20001 Intermediate Macroeconomics</td>
<td></td>
</tr>
<tr>
<td>ACTL10001 Introduction to Actuarial Studies</td>
<td>MAST20005 Statistics</td>
<td>ACTL30004 Actuarial Statistics</td>
</tr>
<tr>
<td>MAST10009 Accelerated Mathematics 2*</td>
<td>Level-2 Breadth (non mathematics)</td>
<td>ACTL30005 Models for Insurance and Finance</td>
</tr>
</tbody>
</table>

*Whilst ACCT10002 Introductory Financial Accounting is not a compulsory subject within the Bachelor of Commerce it is required for Actuarial accreditation. Students who are not planning on meeting accreditation requirements may replace this with a commerce elective of their choice.

^ These subject’s may change depending on studies previously completed, please refer to page 3 or the university handbook for further information.
Economics

Economics provides skills in problem solving and decision making for business and government. It teaches ways to understand what happens in markets and how to understand the performance of national economies, approaches for analysing and interpreting data, and how to make decisions about key problems you will confront in a job in the commercial world.

The skills that you learn in studying economics can lead to a career as a professional economist; for example, working as a business consultant or financial analyst, or part of a team of economists working at a bank or government department or agency such as Treasury, Foreign Affairs and Trade, or the ACCC. Economics skills are also a very important part of the knowledge you will need to be successful in other careers such as an accountant or manager.

At each year level, you can study subjects in economics and econometrics. Core subjects in macroeconomics, microeconomics and econometrics develop knowledge of general skills and concepts, while elective subjects present applications to a variety of topics relevant to commerce and government. Teaching and development of knowledge in economics has a ‘building block’ format: to undertake level-2 subjects upwards in economics, you will need to have done one (or sometimes two) of the core subjects at the previous level.

Major in Economics

To obtain a major in economics you will need to complete the following economics subjects:

- ECON20002 Intermediate Microeconomics
- ECON20001 Intermediate Macroeconomics
- ECON3XXX – Any Economics elective that begins with the prefix ECON3
- ECOM3XXX – Any Econometrics elective that begins with the prefix ECOM3
- Any level-3 Economics or Econometrics subject

Please check the prerequisites for these subjects at: handbook.unimelb.edu.au

Students interested in pursuing Honours in Economics must ensure they complete the subjects listed on page 14.

Notes: *Quantitative Methods 1 is not compulsory for students who satisfactorily complete the maths path that includes Probability for Statistics.

Economics Major Conventional Path

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON10004 Introductory Microeconomics</td>
<td>MGMT20001 Organisational Behaviour</td>
<td>Breadth or Commerce Elective</td>
</tr>
<tr>
<td>ACCT10001 Accounting Reports and Analysis</td>
<td>Commerce Elective</td>
<td>Level 3 Econometrics Elective</td>
</tr>
<tr>
<td>FNCE10002 Principles of Finance</td>
<td>ECON20002 Intermediate Microeconomics</td>
<td>Level 3 Economics Elective</td>
</tr>
<tr>
<td>Breadth</td>
<td>Commerce Elective</td>
<td>Commerce Elective</td>
</tr>
<tr>
<td>ECON10003 Introductory Macroeconomics</td>
<td>ECOM20001 Econometrics 1</td>
<td>Level 3 Economics or Econometrics Elective</td>
</tr>
<tr>
<td>ECON10005 Quantitative Methods 1*</td>
<td>ECON20001 Intermediate Macroeconomics</td>
<td>Commerce Elective</td>
</tr>
<tr>
<td>Commerce Elective</td>
<td>Breadth or Commerce Elective</td>
<td>Commerce Elective</td>
</tr>
<tr>
<td>Breadth</td>
<td>Breadth</td>
<td>Breadth</td>
</tr>
</tbody>
</table>

Compulsory subjects  Economics subjects  Breadth  Commerce electives  Breadth or Commerce elective

Notes: *Quantitative Methods 1 is not compulsory for students who satisfactorily complete the maths path that includes Probability for Statistics and Statistics.

Economics Major Specialist Path

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON10004 Introductory Microeconomics</td>
<td>MGMT20001 Organisational Behaviour</td>
<td>ECON30002 Econometrics 2</td>
</tr>
<tr>
<td>Commerce Elective</td>
<td>Commerce Elective</td>
<td>ECON30010 Microeconomics</td>
</tr>
<tr>
<td>ACCT10001 Accounting Reports &amp; Analysis</td>
<td>ECON20002 Intermediate Microeconomics</td>
<td>Commerce Elective</td>
</tr>
<tr>
<td>MAST10005 Calculus 1</td>
<td>MAST20006 Probability for Statistics</td>
<td>Commerce Elective</td>
</tr>
<tr>
<td>ECON10003 Introductory Microeconomics</td>
<td>ECOM20001 Econometrics 1</td>
<td>ECON30009 Macroeconomics</td>
</tr>
<tr>
<td>MAST10006 Calculus 2</td>
<td>Commerce Elective</td>
<td>Breadth or Commerce Elective</td>
</tr>
<tr>
<td>FNCE10002 Principles of Finance</td>
<td>ECON20001 Intermediate Macroeconomics</td>
<td>Commerce Elective</td>
</tr>
<tr>
<td>MAST10007 Linear Algebra</td>
<td>MAST20005 Statistics</td>
<td>Commerce Elective</td>
</tr>
</tbody>
</table>

Compulsory subjects  Economics subjects  Breadth  Commerce electives  Breadth or Commerce elective

Notes: The specialist path is designed for students who are good at maths and enjoy maths. Students with a score of at least 29 in VCE Specialist Mathematics 3/4 or equivalent are not required to take Calculus 1 before enrolling in Calculus 2. In this case Calculus 1 can be replaced with a commerce elective. Students who are not proceeding to further study in economics can take the 3rd year electives in the conventional path.

There are requirements for the maximum and minimum number of commerce and breadth points students must complete at certain levels. You must account for these when selecting your subjects. See page 4 for more information.
Finance

Finance is the study of how individuals, businesses and institutions raise funds, and how they allocate these funds to investment opportunities of differing risk and payoff dates.

The discipline of finance covers three key areas:

- Capital markets and financial institutions refers to the operations and decisions of banks and other financial institutions, such as managed funds, and includes the optimal design of securities;
- Investments and derivative securities involves financial decision making by investors; i.e., the valuation and risk characteristics of securities; the optimal construction and management of investment portfolios; and the role of financial markets in trading these securities.
- Corporate finance consists of financial decision making by companies, project evaluation, capital structure (the mix of debt and equity to fund investment projects), and dividend decisions (how much profit should be returned to shareholders).

These 'core' subject areas may be supplemented with elective subjects in financial planning (personal finance), real estate finance, banking, international finance, entrepreneurial finance, ethics in finance and Asian capital markets. Studying finance prepares students for a career in the finance sector and as finance specialists in industry and government. Possible careers include those of investment banker, securities broker, financial planner, financial analyst, commercial banker, finance manager, financial risk manager, financial regulator and financial marketer. Studies in finance complement the curriculum for students whose main study interests lie elsewhere, in areas such as accounting, econometrics, marketing and business law.

### Professional Recognition

The Finance and Treasury Association (www.ftasecretariat.com.au) gives recognition to finance subjects in the BCom as part of their membership and accreditation requirements.

The University of Melbourne is a CFA Program Partner of the CFA Institute, the global association for investment professionals that awards the prestigious CFA® designation (see www.cfainstitute.org). The partnership confirms that the finance major in the BCom covers at least 70 percent of the Level I Candidate Body of Knowledge topics including the CFA Institute ethical and professional standards.

### Major in Finance

To obtain a major in finance you will need to complete the following level-3 finance subjects:

- FNCE30001 Investments
- FNCE30007 Derivative Securities
- Level-3 Finance Elective*

Please check the prerequisites for these subjects at: [handbook.unimelb.edu.au](http://handbook.unimelb.edu.au)

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### Finance Major

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON10004 Introductory Microeconomics</td>
<td>FNCE20005 Corporate Financial Decision Making</td>
<td>FNCE30001 Investments</td>
</tr>
<tr>
<td>FNCE10002 Principles of Finance</td>
<td>Compulsory Level-2 Quantitative subject e.g.: ECON20003 Quantitative Methods 2 or ECOM20001 Econometrics 1</td>
<td>Commerce Elective e.g. ECOM30002 Econometrics 2</td>
</tr>
<tr>
<td>ACCT10001 Accounting Reports and Analysis</td>
<td>Level-2 Commerce Elective</td>
<td>FNCE30007 Derivative Securities</td>
</tr>
<tr>
<td>Breadth</td>
<td>Breadth</td>
<td>Breadth</td>
</tr>
<tr>
<td>ECON10003 Introductory Macroeconomics</td>
<td>Level-2 Commerce Elective</td>
<td>Level-3 Finance Elective</td>
</tr>
<tr>
<td>ECON10005 Quantitative Methods 1</td>
<td>MGMT20001 Organisational Behaviour</td>
<td>Level-3 Commerce Elective</td>
</tr>
<tr>
<td>Level-1 Commerce Elective</td>
<td>Level 1, 2 or 3 Commerce Elective</td>
<td>Level-3 Commerce Elective or Breadth</td>
</tr>
<tr>
<td>Breadth</td>
<td>Level-2 Commerce Elective</td>
<td>Level-3 Commerce Elective or Breadth</td>
</tr>
</tbody>
</table>

| Compulsory subjects | Finance subjects | Breadth | Commerce electives | Breadth or Commerce elective |

*The above example demonstrates how you can complete a major in finance. Students wishing to undertake Honours in finance must include ECOM30002 Econometrics 2 in their study plan.

There are requirements for the maximum and minimum number of commerce and breadth points students must complete at certain levels. You must account for these when selecting your subjects. See page 4 for more information.
Management

Does the idea of setting up your own enterprise or innovating in an existing organisation appeal to you? Do you want to advise enterprises about making a difference? Do you want to understand what makes organisations tick?

Then the management major is for you. You will learn how to solve real or organisational problems. You will understand the principles of making sound business decisions, managing business operations, working within teams, dealing with change, thinking globally and acting ethically.

Specialist management areas available for study include human resource management, international business, operations management and managing businesses and organisations.

Career options are many and varied, including Management Consulting, Senior Business Leadership Positions, Equity and Diversity Officer, Human Resources Manager, Project Manager, Change Management Specialist, Recruitment Consultant, Manager of Business Process Improvement, Research and Development Management, and many others.

Major in Management

To obtain a major in management you will need to complete 37.5 level-3 points. Level-3 management subjects available in 2018 are:

- BUSA30000 Business Judgement*
- IBUS30003 Managing Conflict in Global Workplaces
- IBUS30004 Chinese Business and Economy
- MGMT30004 International Human Resource Management
- MGMT30005 Managing Strategic Change
- MGMT30006 Managing Entrepreneurship and Innovation
- MGMT30011 Supply Chain Management
- MGMT30012 Management Consulting
- MGMT30013 Strategic Management
- MGMT30015 Managing Work and Your Career
- MGMT30017 Global Management Consulting
- MGMT30018 Business Communication
- MGMT30019 The Future of Work

Please check the prerequisites for these subjects at: handbook.unimelb.edu.au

Management Major

<table>
<thead>
<tr>
<th>Year 1</th>
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</tr>
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<tbody>
<tr>
<td>ECON10004 Introductory Microeconomics</td>
<td>MGMT20001 Organisational Behaviour</td>
<td>Level-3 Commerce Elective</td>
</tr>
<tr>
<td>ECON10005 Quantitative Methods 1</td>
<td>Level-2 Commerce Elective, eg: a level-2 management subject</td>
<td>Commerce Elective</td>
</tr>
<tr>
<td>ACCT10001 Accounting Reports and Analysis</td>
<td>Level-2 Commerce Elective</td>
<td>BUSA30000 Business Judgement*</td>
</tr>
<tr>
<td>Breadth</td>
<td>Breadth</td>
<td>Commerce Elective</td>
</tr>
<tr>
<td>ECON10003 Introductory Macroeconomics</td>
<td>Compulsory Level-2 Quantitative subject</td>
<td>Level-3 Commerce Elective or Breadth</td>
</tr>
<tr>
<td>(eg: MGMT20005 Business Decision Analysis)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FNCE10002 Principles of Finance</td>
<td>Level-2 Commerce Elective</td>
<td>Level-3 Management Elective</td>
</tr>
<tr>
<td>Level-1 Commerce Elective e.g. MGMT10002</td>
<td>Breadth</td>
<td>Level-3 Management Elective</td>
</tr>
<tr>
<td>Principles of Management</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Breadth</td>
<td>Level-2 Commerce Elective</td>
<td>Level-3 Commerce Elective or Breadth</td>
</tr>
</tbody>
</table>

The above example demonstrates how you can complete a major in management. There are requirements for the maximum and minimum number of commerce and breadth points students must complete at certain levels. You must account for these when selecting your subjects. See page 4 for more information.

* Students completing a Management or Marketing Major must complete BUSA30000 Business Judgement. Note that should a student be completing a double major in both Management and Marketing that this subject will only count towards a single major.
Marketing

Have you ever been curious about what motivates people's purchase decisions? Have you wondered why some organisations seem to consistently outperform others?

Are you excited by the prospect of designing a communications campaign that goes viral? Are you intrigued by what businesses and other organisations do to create flawless customer experiences? Then the marketing major is for you. You will learn how to research and evaluate market opportunities. You will learn how to create compelling value propositions for customers. We will teach you how to design products and communication campaigns that will engage and excite customers. And you will see the importance of putting the customer at the centre of everything the organization does.

The teaching topics span the breadth of marketing education including advertising, product and brand management, strategic marketing, market research, service and relationship marketing, global marketing, digital Marketing and consumer behaviour.

A marketing major will set you on a pathway to Australian Marketing Institute membership and, potentially, accreditation as a Certified Practicing Marketer (CPM). Your career options are many and varied; specific roles include Marketing Manager, Market Researcher, Brand Manager, Advertising Manager, Customer Account Management, Customer Strategist, Sales and Business Development, Communications Manager, Event Manager, Market Analyst, and Consultant.

Professional Recognition

All students graduating with a Bachelor of Commerce majoring in marketing become Associate Members of the Australian Marketing Institute (AMI). Combined with some years of work experience and professional development, marketers may then be eligible to attain Certified Practicing Marketer status.

Major in Marketing

To obtain a major in marketing you will need to complete 37.5 level-3 points. Level-3 marketing subjects available in 2018 are:

- BUSA30000 Business Judgement*
- MKTG30003 Service and Relationship Marketing
- MKTG30006 Retail Management
- MKTG30008 Neuromarketing
- MKTG30009 Digital Marketing
- MKTG30010 Advertising and Promotions
- MKTG30011 Product Management
- MKTG30012 Business in Ethics

Please check the prerequisites for these subjects at: handbook.unimelb.edu.au

Marketing Major

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON10004 Introductory Microeconomics</td>
<td>MGMT20001 Organisational Behaviour</td>
<td>Level-3 Commerce Elective</td>
</tr>
<tr>
<td>ECON10005 Quantitative Methods 1</td>
<td>Level-2 Commerce Elective eg: a level-2 Marketing subject</td>
<td>Level-2 or 3 Commerce Elective</td>
</tr>
<tr>
<td>MKTG10001 Principles of Marketing</td>
<td>Level-2 Commerce</td>
<td>BUSA30000 Business Judgement*</td>
</tr>
<tr>
<td>ACCT10001 Accounting Reports and Analysis</td>
<td>Breadth</td>
<td>Breadth</td>
</tr>
<tr>
<td>ECON10003 Introductory Macroeconomics</td>
<td>Compulsory Level-2 Quantitative subject (eg; MKTG20004 Market and Business Research)</td>
<td>Level-3 Commerce Elective or Breadth</td>
</tr>
<tr>
<td>FNCE10002 Principles of Finance</td>
<td>Level-2 Commerce Elective</td>
<td>Level-3 Marketing Elective</td>
</tr>
<tr>
<td>Level-1 Commerce Elective</td>
<td>Breadth</td>
<td>Level-3 Marketing Elective</td>
</tr>
<tr>
<td>Breadth</td>
<td>Level-2 Commerce Elective</td>
<td>Level-3 Commerce Elective or Breadth</td>
</tr>
</tbody>
</table>

The above example demonstrates how you can complete a major in marketing. There are requirements for the maximum and minimum number of commerce and breadth points students must complete at certain levels. You must account for these when selecting your subjects. See page 4 for more information.

* Students completing a Management or Marketing Major must complete BUSA30000 Business Judgement. Note that should a student be completing a double major in both Management and Marketing that this subject will only count towards a single major.
Honours

What is Honours?
The Honours year is an additional (fourth) year of specialised study in one of the following disciplines: accounting, finance, actuarial studies and economics. It is an integrated program with small classes and an emphasis on research and achieving advanced understanding of a discipline and its specialised subject areas.

Honours will provide you with a wonderful opportunity to complement, expand and draw together the theory and practical skills gained in your previous undergraduate studies. The additional year will enable you to develop new research and professional skills and gain in-depth knowledge in a particular discipline.

How will an honours year help me?
Honours gives you an opportunity to draw together your early years of study and add considerable value to your resume. Being selected into Honours demonstrates that you are part of an elite group of students who have excelled in their studies. The Honours year also indicates to employers that you have achieved a depth of knowledge and expertise in a discipline unattainable in a three-year degree. The Honours year differs from your earlier undergraduate years in that it allows and requires a greater degree of independence and flexibility from you. The year will help you to develop the maturity and skills required for transition to employment in a range of occupations and industries or a research higher degree.

The Honours year is your first chance to engage in significant research, but the process itself will develop a variety of transferable skills that go beyond those learned earlier in your university career. By managing a research project you will develop time and project-management skills as well as negotiation and communication skills.

The Honours year allows the development of more specialist professional skills and exposes you to cutting edge research literature, with application of those skills to a research project.

The Honours degree is an entry qualification for some Masters degrees and a PhD within Australia or overseas. A student with a good Honours degree can often proceed directly to a PhD. Possession of a good Honours degree also assists students in obtaining scholarships or other forms of financial support to undertake higher degrees. Career advancement has also tended to be more rapid for Honours graduates.

Entry Requirements

- A completed Bachelor of Commerce from the University of Melbourne or cognate degree from another institution within the last two years; and
- completion of a major (or equivalent) in the particular discipline/s with the appropriate standard across the major/s; and
- any additional prerequisite subjects or other requirements for each program as specified on the table below.

Note: These entry requirements are the minimum necessary for submitting an application. Higher grades are normally required to receive an offer and some programs are subject to quotas. Entry into any Honours program is subject to approval by the relevant Head of Department.

Full details of the Honours program including prerequisites for entry, how to apply and the structure and grading of the Honours year are available in the 2018 Handbook and fbe.unimelb.edu.au/students/bcom#honours.

Please be aware that level-3 Honours prerequisite subjects often also have prerequisites at level-2. We recommend that you familiarise yourself with these via the 2018 Handbook when choosing your second year subjects. handbook.unimelb.edu.au

<table>
<thead>
<tr>
<th>Discipline</th>
<th>Requirements</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>A grade of at least H2B (70%) in each of the third year subjects within the major, and successful completion of ECOM30002 Econometrics 2.</td>
</tr>
<tr>
<td></td>
<td>Subject to the approval of the Head of Department, part time honours may be offered to suitable candidates who meet the criteria for appointment to Senior Tutor within the Department of Accounting.</td>
</tr>
<tr>
<td>Actuarial studies</td>
<td>A grade of at least H2B (70%) in any four of the third year subjects within the major (NOTE: A subject worth 25 points is treated as the equivalent of two 12.5 point subjects in the assessment of applications for honours).</td>
</tr>
<tr>
<td>Economics</td>
<td>A grade of at least H2B (70%) in each of the following third-year subjects or their equivalent: Macroeconomics, Microeconomics and Econometrics 2.</td>
</tr>
<tr>
<td>Finance</td>
<td>A grade of at least H2B (70%) in each of the third-year subjects within the major, and successful completion of Econometrics 2.</td>
</tr>
</tbody>
</table>

* Please note that as students may apply for honours within 2 years of completing their Bachelor of Commerce it is suggested students refer to fbe.unimelb.edu.au/students/bcom#honours for the most up to date entry requirements at the time of applying.
Planning for Exchange Studies

Studying overseas through the exchange program is an exciting opportunity, but one that requires careful planning to ensure you get the most out of the experience. It is a good idea to start your research early and to make sure that you attend the information sessions run by the University. The sample study plan will help give you an idea of how to structure your studies to meet course requirements and include a semester of exchange.

When planning remember to meet

Points requirements:
- **Level 1**: At least 87.5 points and no more than 125 points, with at least 50 Commerce points and no more than 37.5 Breadth points.
- **Level 2**: At least 62.5 Commerce points.
- **Level 3**: At least 75 points, with at least 50 Commerce points completed at the University of Melbourne (not on exchange).

Total points requirements: At least 225 points and no more than 250 points of Commerce, at least 50 points and no more than 75 points of Breadth, for a total of 300 points.

You must complete within the degree

Compulsory subjects:
- ACCT10001 Accounting Reports and Analysis
- ECON10003 Introductory Macroeconomics
- ECON10004 Introductory Microeconomics
- ECON10005 Quantitative Methods 1\(^\text{*}\)
- FNCE10002 Principles of Finance
- MGMT20001 Organisational Behaviour

And one of the following:
- ECON20003 Quantitative Methods 2
- ECOM20001 Econometrics 1
- MGMT20005 Business Decision Analysis
- MKTG20004 Market and Business Research

For more information visit: mobility.unimelb.edu.au

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Exchange Plan – An example Accounting and Finance Majors

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON10004 Introductory Microeconomics</td>
<td>ACCT20001 Cost Management</td>
<td>BLAW20001 Corporate Law</td>
</tr>
<tr>
<td>ECON10005 Quantitative Methods 1(^\text{*})</td>
<td>ACCT20007 Accounting Information: Risks and Control</td>
<td>Commerce Elective e.g.: ECOM30002 Econometrics 2</td>
</tr>
<tr>
<td>ACCT10001 Accounting Reports and Analysis</td>
<td>ACCT20002 Intermediate Financial Accounting</td>
<td>ACCT30002 Enterprise Performance Management</td>
</tr>
<tr>
<td>BLAW10001 Principles of Business Law</td>
<td>FNCE20005 Corporate Financial Decision Making</td>
<td>FNCE30007 Derivative Securities</td>
</tr>
<tr>
<td>ECON10003 Introductory Macroeconomics</td>
<td>Breadth</td>
<td>ACCT30004 Auditing and Assurance Services</td>
</tr>
<tr>
<td>ACCT10002 Introductory Financial Accounting</td>
<td>Commerce Elective or Breadth</td>
<td>BLAW30002 Taxation Law I</td>
</tr>
<tr>
<td>ECON20003 Quantitative Methods 2 or ECOM20001 Econometrics 1</td>
<td>MGMT20001 Organisational Behaviour</td>
<td>ACCT30001 Financial Accounting Theory</td>
</tr>
<tr>
<td>FNCE10002 Principles of Finance</td>
<td>Level-3 Finance Elective</td>
<td>FNCE30001 Investments</td>
</tr>
</tbody>
</table>

\(^*\) Student’s will only be able to enroll in the level 2 quantitative requirement if they have passed 50 points at level-1
\(^1\) ECON10005 Quantitative Methods 1 is compulsory for all students undertaking the standard path to fulfill the quantitative requirement of the Bachelor of Commerce. For information on how to undertake the “mathematics path” to fulfill the quantitative requirement of the Bachelor of Commerce see “Option 2 - The Mathematics Path” on page 3.

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The above sample study plan is a guide only and should be read in conjunction with the BCom course requirements on pages 3-4.
Enrichment Programs

Student enrichment in the Bachelor of Commerce

As a BCom student, you have access to a wide range of unique programs and activities specifically developed to enhance and complement your BCom degree. These activities give you the opportunity to put your academic skills into practice – making your BCom studies come to life!

Some of the highlights include:

Professional Skills Workshop

Develop your employability skills in this series of workshops designed to get you ready to participate effectively in the workplace. Delivered by subject matter experts, topics include: networking, effective team work and critical thinking and analysis. Find out more: fbe.unimelb.edu.au/students/bcom/enrich/personal-effectiveness-program

Student Clubs and Societies

The Student Union has over 200 affiliated Clubs and Societies, covering a diverse range of interests.

In addition, the Faculty of Business and Economics supports a number of affiliated Clubs and Societies that organise regular programs and professional development activities for their members. Find out more: fbe.unimelb.edu.au/students/bcom/enrich/clubs

Case Competitions

Case Competitions allow you to work in a team to solve a real business problem under tight timelines and present your recommendations to a panel of judges.

BCom students compete in on-campus, local and international competitions. Find out more: fbe.unimelb.edu.au/students/bcom/enrich

Work Integrated Learning

Gain local and international industry experience and demonstrate your capabilities in a workplace context by participating in either of our consulting subjects.

MGMT30012 Management Consulting*

In this capstone subject, students work in teams on a semester-long consulting project for clients from the corporate, government and not-for-profit sectors based in Melbourne. Find out more: fbe.unimelb.edu.au/students/bcom/enrich/workplace-opportunities

MGMT30017 Global Management Consulting*

This capstone subject gives you the opportunity to complete an intensive business project overseas. The subject is offered during the summer and winter breaks and locations vary each year. Find out more: fbe.unimelb.edu.au/students/bcom/enrich/workplace-opportunities

*Students cannot gain credit for both MGMT30012 Management Consulting and MGMT30017 Global Management Consulting

Career Mentoring Program

Selected students are matched with business professionals in a mentoring partnership based on shared interests, course of study and area of speciality. The program runs on a yearly cycle from April until October. Find out more: fbe.unimelb.edu.au/students/bcom/enrich/career-mentoring-program

Industry and Leadership Events

Actively prepare for your career with a range of programs and vents designed to help you reach your career goals. Hear from employers, alumni and industry guests to prepare you for employment and other opportunities. Find out more: fbe.unimelb.edu.au/students/bcom/enrich

Find Out What’s On

To find out more about these and other opportunities, see our website, follow our MyBusEcoMelb Facebook page and read the BCom News, our weekly e-newsletter which is sent to all BCom student university email accounts.
University Support Services

Many services offer appointments or consultation times, see the campuses and services page in your student portal my.unimelb.edu.au for appointments available to you.

Academic Skills
Academic Skills helps you with academic writing, time and task management, oral presentations, exam preparation, English language development and more. Academic Skills conducts workshops and individual tutorials and provides the resources that you need to be successful at university.

Careers and Employment
This unit provides expert, up-to-date careers assistance and information, including individual careers counselling.

Student Equity and Disability Support
Student Equity and Disability Support can help facilitate your participation at university if you are experiencing temporary or ongoing physical or psychological disabilities at university.

Counselling and Psychological Services (CAPS)
Counselling and Psychological Services provides free counselling services and workshops to students and staff of the University. There are male and female counsellors available with extensive experience in psychological counselling and life skills.

Health Service
Health Service is a general practitioner service. There are male and female doctors available, and you may also see a nurse. The Health Service also refers to outside specialists where necessary.

Financial Aid
This service provides advice and information on student loans and bursaries, government student assistance initiatives, budgeting, and on a range of matters related to student finances. If you are having trouble coping with a lack of money, you can make an appointment for an interview with an advisor.

Student Housing Services
Student Housing provides a range of information and advice about accommodation and tenancy issues. It also coordinates special accommodation services which assist with providing transitional housing for disadvantaged students.

Children’s Services
Children’s Services provides quality childcare facilities and programs to students and staff of the University of Melbourne from a range of sites.

Library and IT Services

Student Computing
Faculty of Business and Economics students can access computing spaces at 233 Bouverie Street. Printing is also available here.

Opening hours:
Monday - Sunday: 9.00am to 9.30pm
Closed on University Holidays

Other University computing facilities across campus, including the libraries, are available to all students. Many offer collaborative learning spaces. For further information about student IT and e-learning support, including computer locations and availability: studentit.unimelb.edu.au.

The Giblin Eunson Library
This library includes collections supporting the teaching, learning and research activities of the Faculty of Business and Economics. It is located at 111 Barry Street. Its facilities include bookable project rooms for group study, printing and photocopying services and computers for student use. There are comfortable spaces for studying alone or with others.

Helpdesk hours:
Monday - Thursday: 8:45am - 8:30pm
Friday: 8:45am - 5:30pm
Saturday - Sunday: 11am - 4:30pm

Find out more about University library facilities and services at: library.unimelb.edu.au
Graduate Studies

Graduate degrees offer the opportunity to obtain a professional qualification or develop expertise in an individual field.

Graduate Programs in Business and Economics

Melbourne Business School (MBS) offers a range of graduate programs suited to both recent graduates as well as those who are already in the workforce.

Melbourne Business School has masters programs for graduates whose undergraduate degree is from a non-business related discipline as well as specialist programs for Bachelor of Commerce graduates who want to deepen their knowledge in their area of interest or to focus on a different business discipline to that studied at undergraduate level.

mbs.unimelb.edu.au/#study

Graduate professional entry degrees in non-business disciplines

Upon completion of the Bachelor of Commerce, graduates may be eligible to apply for a range of graduate professional entry courses ranging from teaching to law or urban planning. Professional entry courses are those which qualify graduates for employment in a specific profession.

Further information on the range of graduate professional entry degrees offered, including entry requirements.
coursesearch.unimelb.edu.au/grad

Faculty of Business and Economics Alumni

Alumni form an integral part of the university community. throughout your studies you will likely encounter alumni who give their time to be mentors, speakers at student events, or provide internship opportunities.

When you graduate, you automatically become a lifelong member of the Faculty of Business and Economics global alumni community, and will have access to exclusive networking and social events, discounts on executive education programs, and career support.

As a new graduate, you will be represented by the Young Alumni Committee who work with us to bring you a program of activities including social and business networking events, support for international students moving home, and much more.

Our program is delivered across the globe and supported by University Alumni Associations. Business and Economics alumni head up associations in Malaysia, Shanghai, Beijing, Hong Kong and Indonesia.

So regardless of whether you are staying in Melbourne after graduation, heading interstate or overseas for work, or are returning home, there will be an opportunity for you to benefit from your global network of knowledge leaders.

Stay connected to keep in touch.

Advancement and Alumni

Faculty of Business and Economics
E: fbe-alumni@unimelb.edu.au

Find out more

f be.unimelb.edu.au/alumni
f facebook.com/BusEcoMelb
t twitter.com/BusEcoNews
# Build your BCOM Create Your Own Study Plan

## Sample Study Plan

<table>
<thead>
<tr>
<th>Year One</th>
<th>Year Two</th>
<th>Year Three</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ECON10004 Introductory Microeconomics</strong></td>
<td>Plan around your level-1 compulsory subjects</td>
<td>Have you planned for the level-3 course requirements?</td>
</tr>
<tr>
<td>(compulsory commerce)</td>
<td>Level-2</td>
<td>Level-3</td>
</tr>
<tr>
<td><strong>ECON10005 Quantitative Methods 1</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(compulsory commerce)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>You should complete at least 50pts of study</td>
<td></td>
<td></td>
</tr>
<tr>
<td>at one year level (eg: level-1) before</td>
<td></td>
<td></td>
</tr>
<tr>
<td>proceeding to the next (eg: level-2)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>ACCT10001 Accounting Reports and Analysis</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(compulsory commerce)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Breadth</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Internship?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Overseas travel?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Summer studies?</td>
<td></td>
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<tr>
<td>• Community leadership?</td>
<td></td>
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<tr>
<td><strong>ECON10003 Introductory Macroeconomics</strong></td>
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<tr>
<td>(compulsory commerce)</td>
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<tr>
<td><strong>FNCE10002 Principles of Finance</strong></td>
<td></td>
<td></td>
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<tr>
<td>(compulsory commerce)</td>
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<td></td>
</tr>
<tr>
<td>The second semester of your second year is</td>
<td></td>
<td></td>
</tr>
<tr>
<td>a good time to plan to go on exchange</td>
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<td></td>
</tr>
<tr>
<td><strong>Commerce Elective</strong></td>
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<tr>
<td><strong>Breadth</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Remember not to exceed the maximum of 125pts</td>
<td></td>
<td></td>
</tr>
<tr>
<td>of level-1</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>ECON10005 Quantitative Methods 1</strong></td>
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</tr>
<tr>
<td>proceeding to the next (eg: level-2)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>ACCT10001 Accounting Reports and Analysis</strong></td>
<td></td>
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<tr>
<td>(compulsory commerce)</td>
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<td></td>
</tr>
<tr>
<td>of level-1</td>
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</tbody>
</table>

Remember to plan for at least 225pts of Commerce studies (compulsory commerce, commerce electives, commerce majors).

Be mindful of course requirements when planning your Breadth studies (a minimum of 50pts with no more than 37.5pt at level-1, a maximum of 75pts).

ECON10005 Quantitative Methods 1 is compulsory for all students undertaking the standard path to fulfill the quantitative requirement of the Bachelor of Commerce. For information on how to undertake the “mathematics path” to fulfill the quantitative requirement of the Bachelor of Commerce see “Option 2 - The Mathematics Path” on page 3.
# Study Plan Check List

## Level 1
- Minimum of 50pts of Commerce
- Maximum of 37.5pts of breadth
- Overall minimum of 87.5pts and maximum 125pts

## Level 2
- Minimum of 62.5pts of commerce

## Level 3
- Minimum of 50pts of commerce completed at the University of Melbourne
- Minimum of 75pts overall

## Total
- Minimum 225pts of commerce and maximum 250pts
- Minimum 50pts of breadth and maximum 75pts
- Overall total of 300pts

## Major Requirements
- Level-3 subjects required for your major (see Study Areas on pages 8-13 for major requirements) plan includes prerequisite subjects

### Compulsory Commerce requirement
- ACCT10001 Accounting Reports and Analysis
- ECON10004 Introductory Microeconomics
- ECON10003 Introductory Macroeconomics
- ECON10005 Quantitative Methods 1*
- FNCE10002 Principles of Finance
- MGMT20001 Organisational Behaviour

### Plus one of the below Level-2 quantitative requirements;
- ECON20003 Quantitative Methods 2, or
- ECOM20001 Econometrics 1, or
- MGMT20005 Business Decision Analysis, or
- MKTG20004 Market and Business Research, or
- Mathematics breadth path*  

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*ECON10005 Quantitative Methods 1 is compulsory for all students undertaking the standard path to fulfill the quantitative requirement of the Bachelor of Commerce. For information on how to undertake the “mathematics path” to fulfill the quantitative requirement of the Bachelor of Commerce see “Option 2 - The Mathematics Path” on page 3.
Got a question about your course?

You may find the answer:
- BCom Website: fbe.unimelb.edu.au/students/bcom
- Stop 1: students.unimelb.edu.au/stop1
- Student Portal: portal.unimelb.edu.au
- Student Information Directory: ask.unimelb.edu.au
- handbook.unimelb.edu.au

Contact Stop 1
Stop 1 is the home of student services online, on the phone and in person. Stop 1 can help you with admissions, enrolment, course planning, administration, support services and skills and development.

Faculty of Business and Economics BCom Planner

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For further information refer to www.unimelb.edu.au/unisec/privacy

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